BEFORE THE

APR - 8 1993

## Federal Communications Commission Office of the Secretary

WASHINGTON, D.C. 20554

In re Application of	) MM Docket No. 92-317
MILFORD BROADCASTING CO.	) File No. BPH-911003MI
SHARON A. MAYER	) ) File No. BPH-911004MG
For Construction Permit for a new FM Station on Channel 271C2 Milford, Iowa	) ) ) )

To: Honorable Edward Luton
Administrative Law Judge

## REPLY TO OPPOSITION

Sharon A. Mayer ("Mayer"), by her attorneys, hereby submits her reply to the opposition filed March 29, 1993 by Milford Broadcasting Company ("MBC") to Mayer's motion to enlarge issues against MBC involving MBC's financial qualifications.

- 1. In opposing Mayer's motion, MBC focuses on delineating Kevin Galbraith's cash assets and contends that Mr. Galbraith does not have to identify with specificity the marketable securities included in his base or alternate funding plans. In MBC's view, Mr. Galbraith needed only to review these securities and determine their value; he did not need to list them under the Commission's current requirements.
- 2. Mayer submits that MBC's interpretation of the

Application for Construction Permit for Commercial Broadcast Station, 4 FCC Rcd 2853, 3859 (1989), recon. denied, 5 FCC Rcd. 7267 (1990). Those instructions required that a person loaning funds to an applicant must have a financial statement or balance sheet showing current and liquid assets and all liabilities. Id. at 3864. These current and former criteria were interpreted to require delineation of stocks or bonds. The cases cited by Mayer confirmed that requirement as embodied in the Form 301 instructions then and now. Ms. Galbraith's funding plans clearly did not comply with that requirement.

- Moreover, Mr. Galbraith's statement attached to MBC's 3. opposition still does not meet this requirement. Instead, he states that he reviewed information supporting the value of marketable securities aggregated in both MBC's basic and alternate funding plans and this information confirmed the amounts specified for marketable securities. This statement tells the Commission no more that what was already available, the total value unidentified securities. It should be remembered that MBC is not a sole proprietorship, but is a corporation with two other stockholders holding 98% of the voting stock of the corporation. Under these circumstances, it is incumbent on those stockholders to be familiar with the ability of a personal lender to meet its lending commitment. Without delineation of the lender's marketable securities that determination is impossible to make.
- 4. The issues requested by Mayer represent a legitimate inquiry into MBC's proposed funding based on what Mr. Galbraith's

source of funds memoranda did not reflect and still do not specify in terms of his marketable securities. That deficiency has not been cured by MBC's reply. In consequence, the addition of the requested issues is warranted.

	Damastfully submitted
	Respectfully submitted.
·	
)	
·	
r-	
· <u>'</u>	
*	
·	
, <del>-</del>	
ī	
<u>-</u>	
<u></u>	
r <del>`</del>	
	<i>A</i>
<u>r</u>	
***	
<u>,                                    </u>	
•	
·	

## CERTIFICATE OF SERVICE

I, Hazel Y. Goodger, Secretary in the law firm of Tierney & Swift, hereby certify that I have on this 8th day of April, 1993, sent by first-class, postage prepaid, copies of the foregoing "Reply To Opposition" to the following:

- \* The Honorable Edward Luton Administrative Law Judge Office of Administrative Law Judges Federal Communications Commission 2000 L Street, N.W., Room 223 Washington, D.C. 20554
- \* Paulette Laden, Esquire
  Hearing Branch,
  Enforcement Division
  Mass Media Bureau
  Federal Communications Commission
  2025 M Street, N.W., Room 7212
  Washington, D.C. 20554

Linda J. Eckard, Esquire
Roberts & Eckard, P.C.
Suite 222
1919 Pennsylvania Avenue, N.W.
Washington, D.C. 20006
Counsel for Milford Broadcasting Company

Hazel y. Goodger gor

\* Hand Delivery